

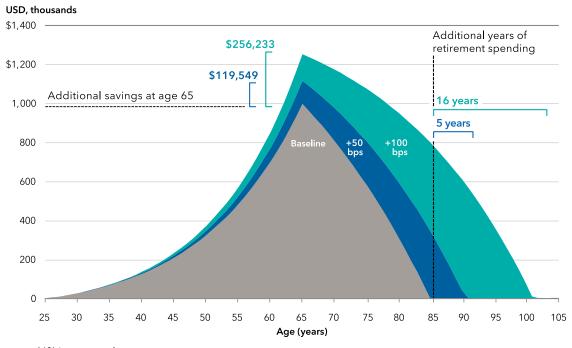
Results matter: Even a small increase in returns can dramatically improve outcomes

Demographic assumptions	
Starting balance	\$0
Starting age	25
Starting salary	\$45,000
Annual salary growth rate	3%
Annual contribution rate	10%
Retirement age	65
Ending salary at 65	\$146,792

Scenario assumptions

	Market baseline	+50 bps	+100 bps
Returns before 65	5.5%	6.0%	6.5%
Returns after 65	3.5%	4.0%	4.5%
Account balance at 65	\$997,216	\$1,116,765	\$1,253,449
Annual retirement income*	\$67,792	\$67,792	\$67,792
Years of retirement spending	20 years	25 years	36 years

Impact of 50 bps and 100 bps increases in return in a hypothetical savings and withdrawal scenario



^{*}Withdrawal that produces 20 years of income in the baseline scenario, which equates to a 46% income replacement.

Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value.

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