# Morgan Stanley



PlanPremier®-TPA

## Retirement plan proposal



Presented to: Prepared by: Date:



### Build a better plan with world-class partners

With **PlanPremier-TPA** from Capital Group, home of American Funds, and investment management services from Morgan Stanley, you can give your employees a retirement plan backed by two leading financial firms.

Capital Group's PlanPremier-TPA 401(k) solution is designed to provide a flexible and full-service retirement plan for businesses of any size. Combined with 3(38) investment management from Morgan Stanley, the result is a plan that reduces your fiduciary risk, helps give you more time to spend on your business, and helps your employees achieve the retirement they deserve. Plus, you have the flexibility to work with a third-party administrator (TPA) of your choice.



#### Investment oversight

Rely on Morgan Stanley to select and monitor your plan menu, saving you time and helping your participants achieve better retirement outcomes.



#### Full-service plan experience

Enjoy a host of digital tools and automated features to make your job easier, while participants benefit from a wide range of educational materials and other support.



#### Transparent pricing

Keep recordkeeping costs low over time for you and for participants with PlanPremier's fixeddollar pricing model and Class R-6 shares.

#### FOR PLAN SPONSOR OR FINANCIAL PROFESSIONAL USE ONLY.

Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value.

Recordkeeping services are provided by Capital Group Retirement Plan Services, which is not affiliated with Morgan Stanley. All Capital Group trademarks mentioned are owned by The Capital Group Companies, Inc., an affiliated company or fund. All other company and product names mentioned are the property of their respective companies.

This content, developed by Capital Group, home of American Funds, should not be used as a primary basis for investment decisions and is not intended to serve as impartial investment or fiduciary advice.



### Rely on fiduciary support

With PlanPremier-Bundled and Morgan Stanley's investment management services, your fund lineup is selected and monitored by Morgan Stanley. You spend less time handling investments, while participants benefit from investment oversight – helping them achieve better retirement outcomes.

Morgan Stanley handles key tasks including:



Selecting investments tailored to your plan using an established investment process



Regularly reviewing investment fees and expenses to ensure appropriateness



Providing the investment policy statement



Ongoing monitoring of investments, with updates as needed

### Choosing a target date series

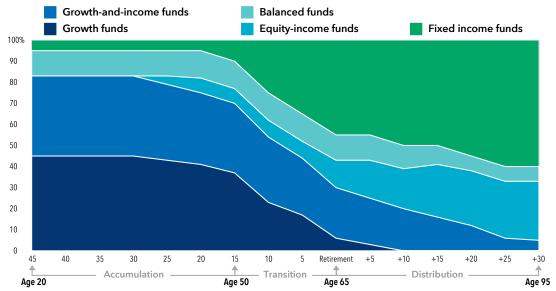
Your plan's target date series can be critical to participants' success. At the core of Morgan Stanley's 3(38) menu is the American Funds Target Date Retirement Series®, designed to help your employees build and preserve wealth with a well-designed glide path that shifts to help meet participants' needs.

#### Manage longevity risk

Capital Group's target date approach gradually **shifts the types of equities** in the funds from growth-oriented equities to income-oriented equities.

#### Mitigate market risk

A growing emphasis on dividends helps participants manage market risk while providing income to help cover the cost of living in retirement.



Target allocations as of December 31, 2023 and are subject to the Target Date Solutions Committee's discretion. Over the course of the year the Series will be implementing changes such as increasing exposure to New World Fund, decreasing American Funds Global Balanced Fund and adding an allocation to American Funds Emerging Markets Bond Fund. For current allocations to the underlying funds, visit capitalgroup.com. New target allocations will be reached by December 31, 2024. The investment adviser anticipates assets will be invested within a range that deviates no more than 10% above or below the allocations shown in the prospectus. Underlying funds may be added or removed during the year.

90%

of plans used a target date fund as their plan's qualified default investment alternative (QDIA)

Source: Callan Institute, 2024 Defined Contribution Trends Survey.

Although the target date portfolios are managed for investors on a projected retirement time frame, the allocation strategy does not guarantee that investors' goals will be met. Investment professionals manage the portfolio, moving it from a more growth-oriented strategy to a more incomeoriented focus as the target date gets closer. The target date is the year that corresponds roughly to the year in which an investor is assumed to retire and begin taking withdrawals.

### Manage your plan efficiently with helpful online tools

PlanPremier's robust plan sponsor website makes it easy to effectively and efficiently manage your plan – and help monitor if your participants are on track.



Monitor the health of your plan with an interactive dashboard



**Facilitate** participant distribution kits



Access customized plan review and cost reports



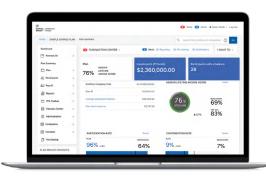
Review and approve participant loans and distributions



contributions and send notices electronically



Get notifications of important messages and tasks



Plan sponsor website



Try the plan sponsor website at americanfundsretirement.com/demoPP

### Make plan administration simple

Capital Group has automated options for many key tasks, allowing you to spend more time on your business and less time on administration.

#### Payroll integration

Our system connects with many payroll providers to simplify contributions and help protect sensitive payroll information.

#### **Employee tracking**

We keep track of key details including participant eligibility, beneficiaries, deferrals and vesting.

#### **Notice delivery**

We can generate and customize a range of notices for your plan – and deliver them by email for free.

#### Small balance force-outs

Our automated mandatory distribution service handles the small balances former employees leave behind.

### Enrollment is easy for your employees - and you

PlanPremier includes flexible online enrollment options and a customized educational website, making the enrollment process easy for plan sponsors and participants alike.



#### Get employees started in four simple steps



Capital Group
automatically tracks
and notifies eligible
employees
for you.



Employees can visit a customized educational website with direct access to enrollment.



Enrollment is available online or on the mobile app.



A one-step,
Quick enroll feature
lets participants get
started quickly online
or on the app.

### Provide participants with powerful tools for saving

PlanPremier's interactive participant resources – including Spanish-language versions of the website, mobile app, statements and other materials – help your employees think about their savings differently and effectively gauge their progress.



Enroll easily through website or mobile app



Manage contributions and investments



Review plan options on custom enrollment site



Track savings progress and projected income



Access account on the go with mobile app



Submit withdrawal requests electronically



Plan participant website and mobile app



### Transparent pricing that offers better value over time

PlanPremier's fixed-dollar approach to pricing is based on the number of plan participants, not plan assets – so recordkeeping costs don't increase as plan assets grow. The goal is to provide better overall value.

#### The advantage of fixed-dollar pricing



In this chart, the PlanPremier-TPA recordkeeping fee is based on a plan with \$2.5 million in assets and 50 participants. The hypothetical asset-based fee starts at the same level as the PlanPremier-TPA fee in the first year (\$5,200, or 0.21% of assets) and applies the same 0.21% rate to plan assets with plan contributions of \$150,000 and a growth rate of 8% added at the end of each year starting with year 2. This is a hypothetical illustration; actual results may vary.

#### PlanPremier-TPA

With PlanPremier, your recordkeeping fee is determined solely based on the number of participants with account balances in the plan – and includes the cost of administrative services from Capital Group. Actual fees paid by the plan depend on factors including applicable financial professional compensation, as well as optional features.

#### Recordkeeping fees

Participants with account balances	Base fee	+	Per participant
1 to 25	\$2,200	+	\$100
26 to 300	\$2,200	+	\$60
301 to 500	\$3,700	+	\$55
501 to 1,000	\$6,200	+	\$50
1,001 or more	\$8,200	+	\$48



### Morgan Stanley



### It's easy to get started

		Action taken	Capital Group	TPA	Financial professional	Plan sponsor	Prior recordkeeper
Days before target effective date		Next steps document received				•	
	40	Financial professional call	•		•	•	
	80	Welcome and plan document calls	•	•	•	•	
		Service termination letter*				•	•
	50	Plan design		•		•	
	50	Plan setup	•				
	55-40	Participant education	•		•	•	
	40-30	Prior recordkeeper communications*	•				•
	30-0	Payroll setup call (blackout begins*)	•			•	•
Days after	1-15	Final valuation (blackout ends*)	•			•	•
	15-30	Transition conference call	•			•	

 $<sup>^{\</sup>star}$  Does not apply to start-up plans.

### Ready to begin?

Fill in the form	below with the correct information, th	hen email this page to <b>AFNextSteps@capitalgroup.com</b> .
Plan name:	PlanPro	remier-TPA

Class R-6 shares
 Morgan Stanley 3(38) Core Market Program
 Takeover plan Start-up plan
 Number of participants with account balances:
 Plan assets:

Annual compensation paid to financial professional's firm:

basis points on eligible assets (recovered from participant accounts)

I understand that final fees will be determined from actual plan data (total number of participants with account balances and plan assets in the recordkeeping system).

Authorized plan spon	sor representative name and title	
	•	
Date	Signature	
	319114410	

### **About Morgan Stanley**

Morgan Stanley provides workplace financial benefits designed to build financial confidence and foster loyalty – helping companies attract and retain talent. The program's end-to-end solutions support your organization at any stage of growth through a powerful combination of modern technology, insightful guidance and dedicated service.

### **About Capital Group**

Capital Group is dedicated to optimizing the overall retirement plan experience for better participant long-term outcomes.

American Funds was the plan provider selected most often by retirement plan advisors as being reliable and offering best-in-class service & support, according to a Cogent survey.<sup>1</sup>

#### By the numbers



**21,193** 401(k) plans<sup>2</sup>



\$225.5B

total 401(k) assets under management<sup>2</sup>



**16,000+** financial professionals<sup>2</sup>



#### **Dedicated to investors**

More than **2.6 million** plan participants count on us to pursue their retirement goals.<sup>3</sup>



#### A trusted recordkeeper

Over **67,000** businesses and their employees rely on our retirement plan recordkeeping services.<sup>3</sup>



#### A top asset manager

With nearly **\$2.5** trillion assets under management, Capital Group is one of the world's largest investment management organizations.<sup>3</sup>

#### How can we help you?

We're dedicated to helping you build the right retirement plan for your business so your employees can get closer to achieving their retirement goals. Contact us today for more information.

Visit capitalgroup.com or call (800) 421-9900.

Investors should carefully consider investment objectives, risks, charges and expenses. This and other important information is contained in the mutual fund prospectuses/summary prospectuses, which can be obtained from a financial professional, and should be read carefully before investing.

To learn more about the Morgan Stanley 3(38) Core Market Program, please see the applicable Morgan Stanley Smith Barney LLC ADV Part II Brochure for more information including a description of the fee schedule. It is available at <a href="http://www.morganstanley.com/ADV">http://www.morganstanley.com/ADV</a> or from your Financial Advisor.

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Capital Client Group, Inc.

<sup>&</sup>lt;sup>1</sup> Source: Escalent, Cogent Syndicated. Retirement Plan Advisor Trends<sup>™</sup>, October 2023. Methodology: 503 respondents participated in a web survey conducted September 8-14, 2023. The respondents consisted of financial advisors managing defined contribution plans. In Ownership of Core Brand Attributes – Tier 1, among established plan advisors, American Funds was selected most often in response to the question, "Which – if any – of these DC plan providers are described by this statement, 'Is reliable?'" American Funds was also selected most often for "Best-in-class plan sponsor, plan advisor and participant support" (Tier 2). Capital Group has provided input on some questions to be included in Cogent surveys over time. Learn more at escalent.co.

 $<sup>^{2}\,\</sup>mbox{Source}.$  Morgan Stanley internal data as of December 31, 2022.

<sup>&</sup>lt;sup>3</sup> As of 12/31/23. Participants in Capital Group 401(k), 403(b), SEP IRA and SIMPLE IRA plans. Number of businesses in proprietary recordkeeping solutions.